Assistant Chief Counsel JOHNNY VUONG (State Bar No. 249570) Senior Counsel				
Department of Business Oversight 320 West 4 <sup>th</sup> Street, Suite 750				
Attorneys for Complainant				
BEFORE THE DEPARTMENT OF BUSINESS OVERSIGHT				
OF THE STATE OF CALIFORNIA				
CENSE NO.: 963-1915				
ON IN SUPPORT OF ORDER				
IG TOWER ESCROW, INC.'S GENT'S LICENSE				
The Commissioner of Business Oversight (Commissioner) is informed and believes and				
based upon such information and belief, alleges and charges as follows:				
I.				
<u>Introduction</u>				
eensed by the Commissioner				
as its principal place of business				
<b>A</b> 90010.				
2. On or about June 7, 2017, the Commissioner learned about two separate incidents of				
tion of Financial Code section				
pursuant to the Escrow Law (Fin. Code § 17000 et seq.). Tower has its principal place of b located at 3600 Wilshire Boulevard, Suite #426, Los Angeles, CA 90010.  2. On or about June 7, 2017, the Commissioner learned about two separate incommissioner making unauthorized disbursements of trust funds in violation of Financial Code segments.				

ACCUSATION IN SUPPORT OF ORDER SUSPENDING TOWER ESCROW, INC.'S ESCROW AGENT'S LICENSE

17414 and California Code of Regulations, title 10, sections 1738 and 1738.2. In both instances in 2017, Tower recklessly followed the instructions of an imposter who had assumed the identity of the actual principals of the escrow transaction and emailed Tower requesting that the trust funds be disbursed to accounts that did not belong to the actual principals. Tower failed to exercise due diligence and contact the actual principals in both instances to confirm the new disbursement instructions, despite indications that the instructions may not have come from the actual principals. Based upon Tower's violations of the Escrow Law, the Commissioner, on February 8, 2018, issued an Order to Discontinue Violations Pursuant to California Financial Code Section 17602 (2018 Order) against Tower and directed Tower to immediately discontinue violations of Financial Code section 17414 and California Code of Regulations, title 10, sections 1738, 1738.1 and 1738.2.

3. As detailed below, Tower has again failed to exercise due diligence and disbursed trust funds to an imposter who assumed the identity of the actual principals of the escrow transaction and emailed instructions to Tower to disburse funds to bank accounts that did not belong to the actual principals.

## II.

# **Statement of Facts**

- 4. On May 23, 2018, Tower opened Escrow #L-036456-NY for a purchase transaction. The joint escrow instructions in Escrow #L-036456-NY stated that, "[E]lectronic signatures cannot be accepted for any instructions concerning the release or disbursement of funds from escrow, for any items requiring acknowledgement by a Notary Public, or any other document (s) at Escrow Holder's discretion." Subsequently that same day, a third-party deposit in the amount of \$16,950.00 was made for the buyer in Escrow #L-036456-NY. The third-party deposit instructions stated that, "In the event the escrow is not consummated, it is understood that all funds deposited in this escrow... shall be disbursed ONLY in accordance with mutually signed disbursement / cancellation instructions of the principals ..."
- 5. On or about May 30, 2018, both the buyer and seller in Escrow #L-036456-NY executed joint instructions to cancel the escrow and disburse buyer's deposit back to the buyer. On May 31, 2018, the buyer's real estate agent forwarded an email from the buyer to Tower with the

buyer's mailing address for the refund check. Subsequently that day, Tower issued a trust check in the amount of \$16,950.00 to the buyer and mailed the trust check to buyer's mailing address.

- 6. On or about June 5, 2018, an imposter, assuming the identity of the buyer's real estate agent and using a different email address than the buyer's real estate agent's actual email address, emailed Tower requesting that the refund of the buyer's deposit be sent through wire transfer. The fake email address used by the imposter contained an email signature with the actual email address. Tower did not raise any issue with the fact that the imposter's email address was inconsistent with the actual email address in the email signature. In response to the imposter's email, Tower notified the imposter that the buyer would need to return the \$16,950.00 trust check that was already mailed to the buyer. The imposter informed Tower that the buyer would mail the check back to Tower and subsequently continued to inquire about whether or not Tower received the buyer's refund check and whether or not Tower would wire the buyer's refund to the bank account provided by the non-principal.
- 7. On or about June 7, 2018, the imposter requested that Tower cancel the trust check previously issued on May 31, 2018 and instead have the buyer's refund wired to a bank account provided by the imposter. Subsequently, that same day, Tower disbursed \$16,950.00 of the buyer's trust funds to the bank account provided by the imposter, despite: 1) not receiving instructions from the actual buyer to disburse the buyer's trust funds to the account provided by the non-principal; 2) not making any attempt to contact the actual buyer or the buyer's real estate agent by telephone to confirm that the buyer had changed their instruction about how they wanted the buyer's refund to be disbursed; and 3) not following the escrow instructions which contained a prohibition against the acceptance of electronic signatures for instructions concerning the disbursement of funds, in violation of Financial Code section 17414, California Code of Regulations, title 10, section 1738 and 1738.2, and the 2018 Order.
- 8. Subsequently that day, the imposter emailed Tower and stated that they provided Tower with the incorrect bank account information and requested that Tower recall the wire and disburse the buyer's refund to another bank account provided by the imposter. Despite the second change in disbursement instructions, Tower again failed to contact the actual buyer or the buyer's

real estate agent by telephone to confirm the change in disbursement instructions and Tower, instead, informed the imposter that they would attempt to recall the wire.

- 9. Subsequently, on June 7, 2018, the buyer's actual real estate agent contacted Tower about the status of the refund and Tower subsequently learned that neither the buyer or the buyer's actual real estate agent requested that Tower cancel the trust check issued on May 31, 2018 and disburse the buyer's refund through wire. Furthermore, the buyer also informed Tower that the bank account provided by the imposter did not belong to the buyer.
- 10. As a result of Tower's unauthorized disbursement of the buyer's trust funds to the non-principal, a debit balance of \$16,950.00 was created in Escrow #L-036456-NY, in violation of California Code of Regulations, title 10, section 1738.1 and the 2018 Order, from June 7, 2018 until June 12, 2018, when Tower fully replaced the debit balance.
- 11. Tower violated the 2018 Order by continuing to make unauthorized disbursement of trust funds and create debit balances in violation of Financial Code section 17414 and California Code of Regulations, title 10, sections 1738, 1738.1 and 1738.2, despite being ordered by the Commissioner in the 2018 Order to immediately discontinue those violations.

### III.

# **Applicable Law**

- 12. Financial Code section 17414 provides, in pertinent part:
  - (a) It is a violation for any person subject to this division or any director, stockholder, trustee, officer, agent, or employee of any such person to do any of the following:
  - (1) Knowingly or recklessly disburse or cause the disbursal of escrow funds otherwise than in accordance with escrow instructions, or knowingly or recklessly to direct, participate in, or aid or abet in a material way, any activity which constitutes theft or fraud in connection with any escrow transaction.

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13. Financial Code section 17602 provides:

If it appears to the commissioner that any licensed escrow agent has violated its articles of incorporation, or any law or rule binding upon it, the commissioner shall, by written order addressed to the agent

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2	acc	ordance with the provisions of Section 17604.
3	   14. Financial C	Code section 17604 provides, in pertinent part:
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5	11	o hearing is requested within 30 days after the mailing of such
6	bec	ome final without hearing and the licensed escrow agent shall
7	imr 	nediately discontinue the practices named in the order.
8	15. Financial C	Code section 17608 provides, in pertinent part:
9		e commissioner may, after notice and a reasonable
10	орр	ortunity to be heard, suspend or revoke any license if he
11	find	ls that:
12		The licensee has violated any provision of this division or
13	11	rule made by the commissioner under and within the nority of this division.
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15	16. California	Code of Regulations, title 10, section 1738, provides in pertinent part:
16	11	All money deposited in such "trust" or "escrow" account shall
17		rithdrawn, paid out, or transferred to other accounts only in rdance with the written escrow instructions of the principals to
18		escrow transaction or the escrow instructions transmitted cronically over the Internet executed by the principals to the
19	escre	ow transaction or pursuant to order of a court of competent
20	juris	diction.
21	17. California	Code of Regulations, title 10, section 1738.1 provides:
22		escrow agent shall not withdraw, pay out, or transfer monies
23		any particular escrow account in excess of the amount to the it of such account at the time of such withdrawal, payment, or
24	trans	
25	18. California	Code of Regulations, title 10, section 1738.2 provides:
26	An e	escrow agent shall use documents or other property deposited
27	in es	crow only in accordance with the written escrow instructions
28		e principals to the escrow transaction or the escrow uctions transmitted electronically over the Internet executed by
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direct the discontinuance of such violation. The order shall be

effective immediately, but shall not become final except in

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the principals to the escrow transaction, or if not otherwise directed by written or electronically executed instructions, in accordance with sound escrow practice, or pursuant to order of a court of competent jurisdiction.

## IV.

### **Prayer**

- 19. Based on the foregoing, the Commissioner finds that Tower has violated Financial Code sections 17414 and 17604 and California Code of Regulations, title 10, sections 1738, 1738.1 and 1738.2.
- 20. The Commissioner further finds that Tower violated the Commissioner's 2018 Order by continuing to make unauthorized disbursement of trust funds and creating debit balances. Tower's violations of the Commissioner's 2018 Order were due to their failure to implement sufficient controls to ensure due diligence is exercised when reviewing disbursement instructions, as evidenced by the fact that the imposter in Escrow #L-036456-NY obtained trust funds from Tower with instructions sent through a fake email address and assuming the identity of the actual principal to the transaction, the same method used by the imposters in the other two incidents which led to the issuance of the Commissioner's 2018 Order.
- 21. Based upon Tower's repeated violations of the Escrow Law, including making unauthorized disbursement of trust funds, creating debit balances, violation of the Commissioner's 2018 Order and Tower's demonstrated inability to implement sufficient controls to ensure compliance with the Commissioner's 2018 Order and the Escrow Law, it is in the best interests of the public to suspend Tower Escrow, Inc.'s escrow agent's license pursuant to Financial Code section 17608.

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	1	WHEREFORE, IT IS PRAYED THAT Tower Escrow, Inc.'s escrow agent's license be			
	2	2 suspended for a period of up to 12 months.			
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